

– Minutes BGA – 14 April 2020 BARIN General Assembly

CONFIDENTIAL

PLACE OF MEETING Via ZOOM Video Conferencing	DATE OF MEETING 14 April 2019	TIME 14.00 – 15.00 hrs.
MEETING NO. 01/2020	DATE OF ISSUE 30 April 2020	PAGES (incl. this page) 4

ITEM	DESCRIPTION OF ITEM	By
1	Confirmation/Changes Agenda	Chairman
1.1	<p>The Chairman opens the BARIN General Assembly at 14.15 hrs. after all technical challenges from all participants have been solved for this first in BARIN history by video BGA. Normally a slide is shown in accordance with the BARIN Provisions of Conduct, however due to the video conferencing this was not possible.</p> <p>BARIN does NOT engage itself in:</p> <ul style="list-style-type: none"> Matters concerning pricing policies and agency remunerations. Matters of any other commercial policies between its members and their distribution channels. Matters of commercial competition and debate between BARIN members. <p>BARIN meetings are being conducted in compliance with the above-mentioned BARIN Provisions of Conduct. Pursuant thereto, meetings will not discuss or take action to develop rates or charges, nor will these discuss or take action on remuneration level of any intermediaries engaged in the sales of Air Transportation. These meetings also have no authority to discuss or reach agreement on the allocation of markets, the division or sharing of traffic or revenues or the number of flights or capacity to be offered in any market. BARIN members or observers are aware of these BARIN Provisions of Conduct, and hereby once again reminded that any discussion regarding such matters, or concerning any other competitively sensitive topics outside the scope of the agenda, either on the floor or off, is strictly prohibited.</p>	
1.2	<p>After the presence call the chairman welcomes chairman elect Marnix Fruitema and invites him to introduce himself as the proposed candidate for the BARIN Chairmanship. Marnix Fruitema introduces himself stating that he is honored to he is the proposed candidate-elect to become the successor of the present Chairman Frank Allard. Marnix brings more than 30 years of experience not only in KLM, but mentions that he also has worked for Antillean Airlines, Air France as well as Jet Airways. He has worked in many different countries in different fields varying from operations to sales and as such also met with various BAR's around the world. He realizes that is quite a challenge to succeed someone who so passionately advocated the interest of the airline industry during 25 years. "These are big shoes to fill".</p> <p>Marnix also realizes that we may have some conflicting interests in e.g. the environmental debate, but we must realize that if we advocate unlimited growth for our industry, we will not win the "popularity prize" for this.</p> <p>We all understand that the Covid-19 crisis puts us in very special circumstances as we do not know how big the impact will be and long it will take. So now it is more important than ever to fully concentrate on our discussions in The Hague, with Schiphol Airport, and all other relevant stakeholders. Marnix wishes to represent all interests of all member airlines. He refers to the intended airport charge increase to be deferred and hopes to see joint EU-efforts on the various discussions. But we have to realize that processes may change over time.</p>	
1.3	The draft agenda for the BGA of 14 April 2020 was approved without additions or alterations.	
2	Approval of the draft Minutes BGA 27 November 2019	Chairman
	The minutes were approved by the Assembly without changes.	
3	Update Covid-19 Government consultations	Chairman
3a.	The Chairman reports that BARIN is joining a weekly organized conference call chaired by the Minister of Infrastructure and Water Management, Mrs. Cora van Nieuwenhuizen, She chairs the conference call meeting by listening to the aviation sector's concerns, worries and required supporting measures from the Ministry/Government can be of help. BARIN and individual airlines such as KLM and other stakeholders raised concerns on various operational issues, but also matters of financial nature, such as extension of	

	<p>credit terms, reduction of airport charges and deferral of ATC charges. Sector parties represented are Schiphol, KLM, LVNL, ILT, NVL, ACN and BARIN.</p> <p>On the EU-government front the SG added that we started with the lobby of alleviating the 80/20 slot usage rule during the crisis and consequential period thereafter and this was successfully done and approved by the EC. The Chairman adds that we are still pressing for a EU261/2004 voucher substitution replacing cash refund on cancellation of flights due to the Coronavirus outbreak, in order reduce the alarming cash drain. Letters are sent individually by at least 14 member states who support the voucher solution. BARIN will join other BAR-s in Europe by sending a plea in writing as well to ask for support for this proposal.</p>
3	<p>Update Covid-19 Amsterdam Airport Schiphol (AAS) consultations JPD</p>
3b.	<p>JPD mentions that a number of calls have taken place with AAS to discuss their Investment Plan 2020-2025 as these investments immediately correlate with the airlines' costs. We are currently looking at a legal framework with a consultation period for 3 years and AAS mentioned that there is no legal obligation to immediately change their portfolio. We have pleaded them to think out the box and to change the legal framework where possible. JPD adds that the official airline consultation only takes place in September 2020, but that we continue to exchange ideas to see which projects can be stopped or delayed.</p> <p>The SG can add that we stressed to the airport that we expect a decrease in airport charges instead of the intended 8% increase by 1st April 2020 and that it is up to AAS to determine which projects to look at as long as we have a fully adequate-working airport operation by the time we start up again after this crisis.</p>
4	<p>Finance – Income and Expense Statement 2019 and Budget 2020 Treasurer</p>
4a.	<p>The Treasurer elucidates on annual financial report 2019 and starts with giving some explanations to the “Statement of Income and Expense 2019”. He notes that that the annual Membership Fee income in 2019 dropped as well as the support contribution for Events.</p> <p>The expenses are almost on the same level as in 2018, in comparison with lower amounts for the support services but higher amounts for events and give-aways.</p> <p>There are no questions from the floor at this point in time.</p>
4b.	<p>Next the Treasurer refers to the proposed budget for 2020 aiming at a budget neutral year end result, and to minimize further decrease of the cash reserves. We see lower income due to the fact that 7 airlines terminated their BARIN membership effective per this year, meaning that we reduced the budget for events etc. by some € 7K and the office expenses by € 47K. Our total budgeted income for 2020 is set at € 159K.</p> <p>As no questions raised the Chairman asked the Assembly meeting to grant the Executive Board de-charge for the 2019 financial management, accounting and reporting; which was unanimously given with a thank you for the parting Treasurer Coen Waasdorp, as he has decided to retire, having been a highly appreciated member of the Executive Board during many years.</p>
4c.	<p></p>
5	<p>Approval proposal of the new composition of the BARIN Executive Board Chairman</p>
	<p>The Chairman refers to his decision to resign from the BARIN Executive Board by April 2020 as he announced in the last BGA on the 27th November 2019 and subsequently at the Xmas Dinner and New Year Gathering. A conducted selection process headed by the Chair- and Vice Chairmen resulted in a final candidate-elect to be put forward by the BARIN Executive Board for appointment by the General Assembly. Final candidate is Marnix Fruitema who already introduced himself at the start of the meeting. As Coen Waasdorp stepping down Jean Paul Drabbe is prepared to take over the Treasury tasks. JPD assures the meeting to be quite familiar with carrying treasury responsibilities.</p> <p>The Chairman also mentions that also in this meeting the Vice-Chair Harm Kreulen and Executive Board Member/Treasurer Jean Paul Drabbe need to be re-elected, and that the position of Joost Hasperhoven as Secretary General needs to be reconfirmed, all for a subsequent term. The other 2 Board members Petra de Ruiter and Cengiz Inceosman are commencing their 2nd year of their first Executive Board term of 2 years.</p> <p>The Chairman asks BGA approval for the abovementioned Executive Board composition, which was given unanimously. He congratulates the new Executive Board and wishes them lots of success within the current difficult times. Together with Coen he will be available for the remainder of this month for handover purposes of the Chair and Treasury portfolio's, The Chairman thanks the BARIN Assembly for the interesting - turbulent experience, and fine cooperation he enjoyed during the many challenging years (25) as Secretary General and Chairman of the BARIN.</p>

	Vice-Chair HK speaking on behalf of all at BARIN, wished to bid farewell to FA and CW by thanking them both for their long-term commitment to BARIN and notices that this has been quite an impressively long ride. We are facing strange times in which we are all limited, but hopefully one of these days we can move about a bit more and can take the opportunity to properly say farewell. We may plan such an event during our next BGA scheduled for June 29 th .	
6.	Events	Chairman
6.a	Speaking of our next event, depending on the measures on Covid-19 restrictions we may have our next BGA including the Summer BBQ on June 29 th but we will keep an eye on the developments around these measures and keep you informed accordingly.	
5.c	As far as the LFAO Golf Tournament is concerned the Executive Board has decided to carry that over to 2021 as we do not find it appropriate to plan this event during one of the worst crises our industry has ever experienced.	
7	Round-table	All
6.a	FA wraps up the meeting by holding a round-table and ask every attending member for any further questions, suggestions and/or comments. All participating members say a 'BIG Thank You' to both Frank and Coen and express the wish to have a proper farewell soon. Two questions are posed: 1. Levon Sarkissians/IR asks if the other airlines are familiar with the fact that for repatriation flights airlines now must fill out numerous forms to clarify that passengers are fit to travel. It seems that not many airlines are familiar with a new regime, but Mack Su/CZ notes that his airline is doing this already for flights between AMS and China to bring back passengers to China. Levon suggests to take this discussion off-line and to share information between IR and CZ by email. 2. Helen Malatoux/AA queries if we have a contact with Eurocontrol since she has seen the letter on deferred ANSP-charges referred to earlier in the meeting from her BAR counterparts in France. The SG replies that this was communicated via our BARIN Flash Updates and a document can be found under 'Topics in Focus' on the BARIN website.	
8	Closing	FA
	FA closes the meeting with the following remarks: "It is a long time ago since we last communicated with each other face to face, as in the meantime we are faced with the dramatic impact of the Coronavirus on our business. Sadly, since that time, we've all witnessed how this insidious virus is impacting our families, our communities and our way of life. What we're facing is daunting, but I am heartened by the moments of triumph in everyday acts of courage, humanity and love. The pulse of the world beats as one to overcome COVID-19 and its devastating impact around the globe. Although these are tiring times for us all, I remain optimistic that our world will thrive once again. Until that day comes, stay well." Meeting is closed at 14:58 hrs.	



Next BARIN Event:

29th June 2019

BARIN General Assembly and Summer BBQ at Radisson Blu Hotel, Schiphol-Rijk.
(provisionally planned)

The BARIN Members meet in compliance with the BARIN Provisions of Conduct

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Matters of any other commercial policies between its members and their distribution channels.

Matters of commercial competition and debate between BARIN members

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