

Welcome to the
BARIN
General Assembly
2nd February 2023



BARIN Competition Law Compliance Code of Conduct

BARIN meetings are being conducted in compliance with the BARIN Code of Conduct. Pursuant thereto, meetings will not discuss or take action to develop rates or charges, nor will these discuss or take action on remuneration level of any intermediaries engaged in the sales of Air Transportation.

These meetings also have no authority to discuss or reach agreement on the allocation of markets, the division or sharing of traffic or revenues or the number of flights or capacity to be offered in any market.

BARIN members or observers are aware of their obligation to comply with this BARIN Code of Conduct, and hereby once again reminded that any discussion regarding such matters, or concerning any other competitively sensitive topics outside the scope of the agenda, either on the floor or off, is strictly prohibited.

Programm

14:00-14:30	Reception of participants
14:30-16:00	BGA meeting
16:00-16:15	Break
16:15-16:45	Key note by LVNL <i>Announced reduction to 440K movements and relation to movements on ATC</i>
16:45-17:30	Networking drinks
17:30	End of programm

Agenda

1. Opening at 14:30 hrs
2. Draft Minutes BGA 22 September 2022 Approval
3. Finance
4. Membership Update
5. Schiphol
6. Ministry of I&W
7. 4x4 Priorities
8. Events
9. AOB
10. Closure of Meeting

2.Draft Minutes

- BARIN General Assembly 22 September 2022 (MS Teams meeting)

3. Finance



FINANCIALS FOR 2022
(AS AUDITED)



SOURCES OF REVENUES



OPERATING BUDGET
FOR 2023 PROPOSAL

3. Finance

Total Revenues	153,162
Total Expenses	-146,005
Net Result	7,157

3. Finance

TOTAL REVENUES – €153,162 SOURCES

• 33 Member Airlines - € 132,250

AEROFLOT	GARUDA INDONESIA
AEROVIAS DE MEXICO	ICELANDAIR
AIR CANADA	INTER AVIATION SERVICES
AIR EUROPA L.A	IRAN AIR
AIR FRANCE	KLM N.V
AIRFREIGHT LOGISTICS	MARTINAIR
AMERICAN AIRLINES, INC	TRANSAVIA AIRLINES
CATHAY PACIFIC AIRWAYS	MALAYSIA AIRLINES
CHINA AIRLINES LTD	QATAR AIRWAYS GROUP
CHINA SOUTHERN AIRLINES	ROYAL AIR MAROC
CROATIA AIRLINES	ROYAL JORDANIAN AIRLINES
DELTA AIR LINES	SCANDINAVIAN AIRLINES SYSTEM
DEUTSCHE LUFTHANSA AG	SINGAPORE AIRLINES
EGYPTAIR AIRLINES	SINGAPORE AIRLINES
EMIRATES	SURINAM AIRWAYS
ETIHAD AIRWAYS	TURKISH AIRLINES
EVA AIRWAYS	

• 13 Preferred Partners - € 19,536

QUICK PARKING	GROEP IZ INTERNATIONAL
DNATA	EMBRAER
CERTA ADVOCATEN	GENESIS
VAN RIEMSDIJK	REISMEDIA
KLUH SERVICE	KLM CATERING
DE CLERCQ	HILTON
UCC	

• Contributions from Events- €1,488

• Bank Interests – (112) (negative)

3. Finance

Professional Services	121,091	
Office Expenses	5,065	
Public and Member Relation Expenses	13,667	Hilton - 5K; BBQ - .9K; Webinar- 2.3K; DDA – 2.5K = 11K
Non-collectible Items/Dues	5,919	
Bank Expenses	263	
TOTAL	146,005	

3. Finance

BALANCES AS OF 31 DEC 2022

Capital

Total Revenues	153,162
Total Expenses	146,005
Result	7,157



CAPITAL	2022	2021
As of 01 January	71,073	69,244
Results Current Year	7,157	1,829
Total	78,229	71,073

3.Finance

- Report Finance Committee (Kascommissie)
 - Pekka Smit
 - Jan Feenstra

3. Finance

- Approval of accounts 2022
- Discharge of BARIN Executive Board for management in 2022
- New member for Kascommissie 2024

3. Finance

2023 OPERATING BUDGET PROPOSAL

REVENUES	2022 ACTUAL	2023 BUDGET	INC / (DEC) AMOUNT	INC / (DEC) PERCENTAGE
Membership Annual Fees	132,250	134,500	2,250	2%
Preferred Partners Annual Fees	19,536	20,250	714	4%
Contributions for Events	1,488		-1,488	-100%
Bank Interest	-112		112	-100%
Total	153,162	154,750	1,588	1%
<i>Notes</i>	<i>34 members / 13 PP</i>	<i>35 members / 15 PP</i>		

3. Finance

EXPENSES	2022 ACTUAL	2023 BUDGET	INC / (DEC) AMOUNT	INC / (DEC) PERCENTAGE
Board Association Management	110,000	121,000	11,000	10%
Administrative Support	9,500	9,500	0	0%
Board Travel Expenses	1,137	2,000	863	76%
Event Costs	11,229	12,000	771	7%
Research Costs	5,000	0	-5,000	-100%
Legal Support	1,369	2,000	631	46%
Website Expenses	968	4,000	3,032	313%

3. Finance

EXPENSES	2022 ACTUAL	2023 BUDGET	INC / (DEC) AMOUNT	INC / (DEC) PERCENTAGE
Insurance	453	460	7	2%
Contributions	66	0	-66	-100%
Representation	60	250	190	317%
Give-aways	41	0	-41	-100%
Bank Expenses	263	300	37	14%
Non-collectible items/dues	5,919	0	-5,919	-100%
TOTAL	146,005	153,510	7,505	5%

3. Finance

REVENUES	153,162	154,750	1,588	1%
EXPENSES	-146,005	-151,610	5,604	4%
NET RESULTS	7,157	3,140	-4,016	-56%

4. Update Membership

Members lost:

Aeroflot

Air Bridge Cargo

Preferred Partners lost:

None

Members gained:

Aviareps

ITA Airways

SAUDIA

Preferred Partners gained:

Bagbooking

dnata

Embraer

Hilton Schiphol

Klüh Service Management

Luchtvaartnieuws

UCC Facility Services

VRR

5. Schiphol

- Operational Update **May Holidays/S23 season**
 - Hiring Security staff seems to be on track
 - Improved wages
 - Improved rosters/working conditions
 - Still challenge at handling companies
 - Lower remuneration
 - Labour Competition with other branches sectors
 - Tight staff planning at Border Police (Kmar)
 - So far, no terminal capacity restriction

5. Schiphol

- Status **claims** Summer 2022
 - Schiphol still does not accept financial responsibility
 - Wait for outcome discussions on claims from home-based carriers
 - Use as template for non-home-based carriers.

5. Schiphol

- Update status **SLA** with Schiphol Airport
 - KLM in joint cooperation with SAOC working on proposal
 - Work in progress
 - First focus on having ample security staff

6. Ministry of I&W

- Intended reduction to **440K** movements at Schiphol
 - Balanced Approach Procedure currently ongoing
 - Introduction by and the number of 440K remain a challenge

6. Ministry of I&W

- Environmental Permit for Schiphol (**Natuurvergunning**)
 - Light at the end of the tunnel
 - Ministry of LNV (Agriculture, Nature and Fishery) seems optimistic
 - New Environmental Impact Analysis (MER) to be made (adjusted to 440K)
 - Timeline: There is optimism that permit can be obtained prior to Summer 23

6. Ministry of I&W

- Update on CO₂-ceiling
 - National initiative
 - On top of ETS and CORSIA
 - Is not in line with EU Fit-for-55 Initiative
 - Does not help environment but just moves problem to elsewhere
 - Level playing field disturbed (EU vs. non-EU carriers)

6. Ministry of I&W

- Noise insulation houses around Schiphol (GIS)
 - Between 1988-2012 sector already paid € 750 million
 - For 13.000 houses
 - Now another 660 existing houses need to be insulated
 - Against cost of € 40 million
 - Possibly financing from proceeds Ticket-tax

7. 4x4 Priorities

TOPIC PRIO	A. SPL/RTM/EIN/MST/LEY	B. GOVERNMENT LOBBY
1.	Operational excellence 2023	Reduction to 440K
2.	Disruption claims 2022	CO2-ceiling
3.	consultation 2023-2025/cost control	Nitrogen/Nature Permit
4.	Define roles BARIN/SAOC	Noise Insulation / GIS
TOPIC PRIO	C. ENGAGEMENT MEMBERS	D. MEDIA
1.	Expand added value Membership	Define of points of view (content)
2.	Expand added value Preferred Partnership	Joint fact finding (and distribution)
3.	Organize networking/knowledge events	Define media strategy
4.	Execute survey amongst members	Improve public image airline industry

8. Events

- We plan both on-line and physical meetings/events
- Meetings: 2 BGA's per year
 - FEB / SEP
- We plan 2 webinars or workshops per year
- We plan 2 or 3 network events per year
 - Social networking event pre-Summer
 - Summer BBQ in September; need to confirm date
 - Christmas Dinner; date confirmed for Thursday 14th December at Schiphol Hilton

9. AOB

- Any topics to be raised?

10. Closure

